

FSA strengthens its commercial team in Italy and Switzerland and hires a new Institutional Sales

The appointment will enable the firm's institutional sales team to deepen its focus on the Italian and Switzerland markets

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Fund Scouting & Advisory is pleased to announce the appointment of Gabriele Broggio as new Institutional Sales team member based in Malta.

Gabriele joins FSA following two years at Avaloq SA and four years as an Institutional Sales at Wood & Company Financial Services in Milan, where his responsibilities included managing relationships with institutional clients both in Italy and Switzerland.

"We are delighted that Gabriele Broggio is joining FSA and further strengthening our institutional sales team," commented FSA management. "We felt it was important to increase our presence in Italy and adding someone with Gabriele's experience to the team will ensure we continue to bring the best of FSA to Italian clients."

"I'm joining Fund Scouting & Advisory at a very exciting time," said Mr. Broggio. "FSA has had a tremendous growth over the past two years and is now in a great position to build a first in class institutional offering."

